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## HOSPITALITY SOLUTIONS

Add value to any hotel by providing security and a reliable wire-free environment 24/7, covering management of the entire property.

**Much more than a guest room lock.**

[www.saltohospitality.com](http://www.saltohospitality.com)

**SALTO**  
inspiredaccess



# SMART ACCESS CONTROL



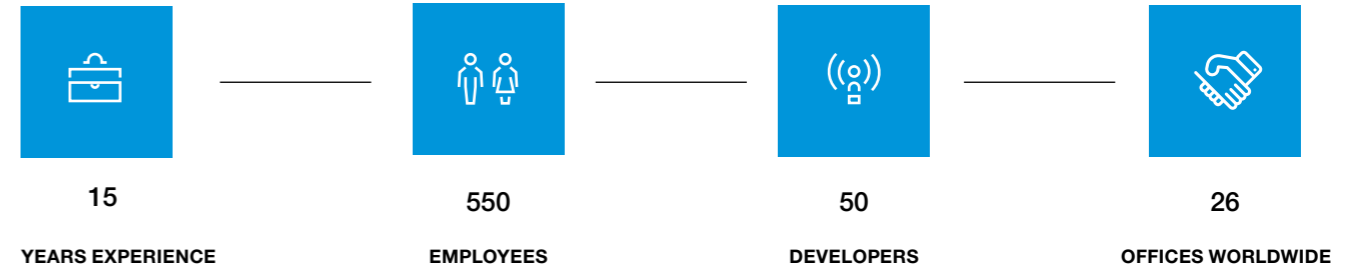
## INTRODUCING THE NEXT LEVEL OF CONNECTIVITY WITH YOUR GUEST

Since 2001, SALTO Systems has been delivering state-of-the-art, wire-free and keyless electronic access control solutions and has established a strong presence in the hospitality industry, developing innovative and reliable electronic locking solutions that improve guest experience, hotel management, design and security.

SALTO is driven by continuous innovation and is committed to developing the most technologically-advanced and aesthetically pleasing electronic locking solutions. Our pioneering SALTO Virtual Network SVN data-on-card platform provides stand-alone, networked locking solutions that continue to set SALTO apart. From the beginning, our technological expertise has evolved to leading positions in both cloud technology and mobile access solutions.

SALTO's access control technology platforms for hotels benefit the guest experience and enhance staff accessibility with unprecedented flexibility and security. Our complete premium electronic lock solutions – which include sleek designs that match any hotel décor – cover every corner of the access control spectrum from back-of-house organization to guest room management, with one easy-to-use system for hotels of all types and sizes.

The SALTO hospitality electronic locks and mobile solution provides the optimal guest experience and the best utilization of hotel rooms, suites, and meeting space infrastructure.



## REVENUE BY VERTICAL MARKETS



SALTO access control solutions are in use worldwide in a never-ending range of challenging and unique applications and facilities. Due to the scalability of the system, smaller projects can be executed as well as large installations in a variety of vertical markets.

## CERTIFICATIONS



### ISO 9001

Regulatory compliance is essential in building trust and confidence in the effectiveness of our products, which is why we comply strictly to international product certifications. Our in-house testing ensures each and every product we sell surpasses the legal standards set by official regulatory bodies.



### ISO 14001

Certifications validate the quality of our products, ensuring consistent building quality and meeting environmental norms, while exceeding safety requirements in the hospitality sector.

### CARBON FOOTPRINT

In an effort to minimise any negative impact our business practices may have on the environment, our packaging is fully FSC certified. Our raw material sourcing is carefully curated to reduce our carbon footprint.





# HOSPITALITY SOLUTIONS WE PROVIDE



## GUEST EXPERIENCE

Smartphones for smarter access.

Incorporate new technologies that present exciting advantages to drive business to your hotel, providing your property with the cutting-edge technology to stand apart from the rest.



## HOTEL MANAGEMENT

Streamlined operations from back-of-house to front desk.

Be part of the latest in hotel management, with a thorough understanding of hotel operations and guest needs while also providing the most advanced security management system for hotel properties.



## DESIGN

High quality and superb design aesthetic throughout our electronic lock range.

Enhance your hotel's distinctive positioning with SALTO's range of product options that elevate your brand throughout the property.



## SECURITY

Comprehensive 24/7 access control that covers your entire property.

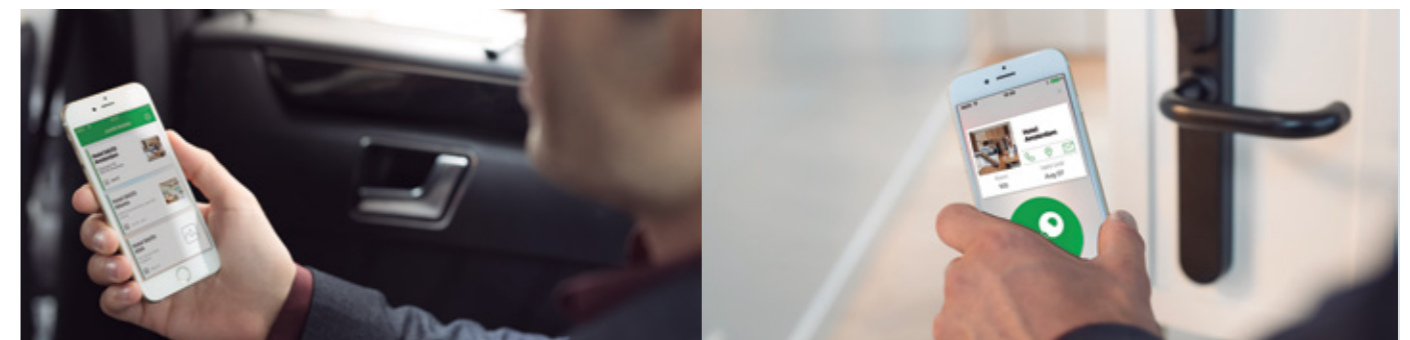
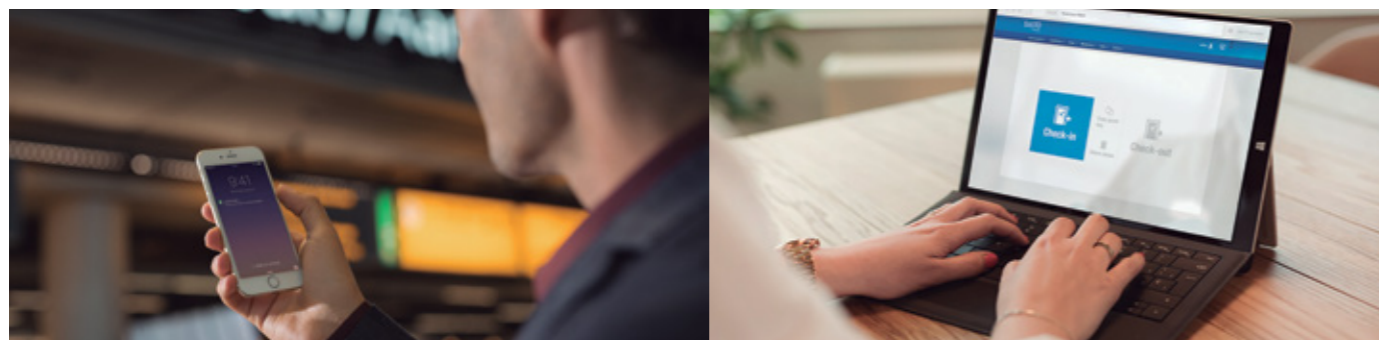
Achieve reliable security thanks to full integration capacities with third party hardware/software, providing safe, convenient and seamless guest access throughout the property.

- **Mobile phones are the #1 item** brought on vacation by travellers.
- **2 out of 3 hotel online bookings** are made from a smartphone.
- **Mobile access presents new opportunities to drive business** for your hotel, improving both guest experience and hotel operations.

- **Industry-specific software** that includes the same proven functionality that is already helping over 10,000 hospitality properties worldwide gain and maintain industry leadership.
- Quantifiable improvements that mean spending **less time on operations** thanks to tools that more effectively manage your hotel and incidents, and automate daily functions that free up staff to allow more interaction with guests.
- **Improves maintenance** planning and makes guest room turnover quicker and more coordinated.

- **Solutions for virtually every touchpoint** that can affect the experience of your brand, and create unique keyless experiences for your guests.
- Wide range of designs including renowned global handle manufacturers, offering **unique door handles**.
- Access control solutions that **flexibly adapt to complement any hotel's style and door type**.

- The natural movement of guests and staff is leveraged to **redefine your property's security** and improve overall access flow.
- **Peace-of-mind for everyone on the property:** from guests and staff, to suppliers and visitors.
- Full **control of who can access what, when and where in real-time**, and possible integration with CCTV, fire alarm, time and attendance, or other systems, centralized in one unique hotel management platform.



# SOLUTION FOR EVERY HOTEL TYPE

## CLIENTS

### SOLUTIONS SUITABLE FOR ANY TYPE OF GUEST ACCOMMODATIONS.

Security, efficiency and design are all essential aspects of access control in the highly competitive hospitality sector. SALTO offers complete solutions to each hotel type, both newly constructed and refurbished, by catering specifically to your needs, whether it be improving management performance or offering guests premium room wire-free access with JustIN Mobile.

It's time to replace or upgrade your hotel electronic locking systems with SALTO wire-free access control technology. Our installed base of battery-operated electronic locks and solutions for the hospitality industry is one of the largest in the world.



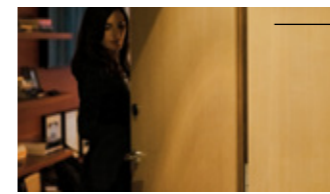
#### BUSINESS HOTEL

Fast, hassle free check-in & check-out giving business guests peace of mind.



#### LUXURY HOTEL

Premium access control, combining cutting edge technology and designer locks to create a magical experience.



#### BOUTIQUE HOTEL

Stylish products that fit the look and feel of the property, focused on a unique guest experience.



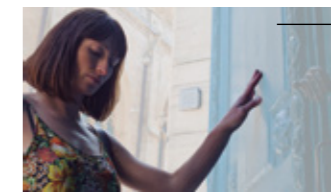
#### RESORTS

Scalable, flexible and wire-free secure access control solutions for large-scale premises.



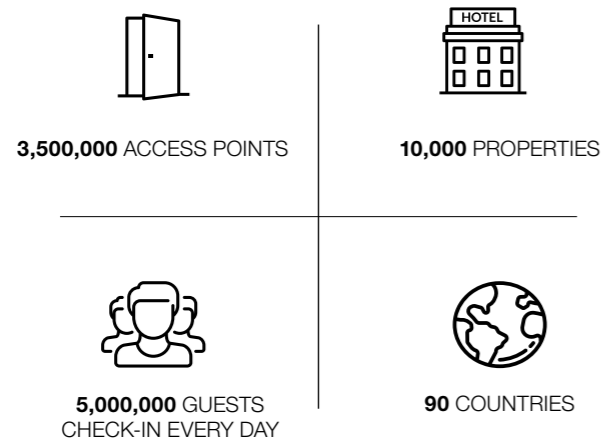
#### ECONOMY HOTEL

Efficient access control management aimed at value based guest experiences.



#### HOSTELS

Improved cost-savings and management allow better security and control while keeping on budget.



### TRUSTED BY

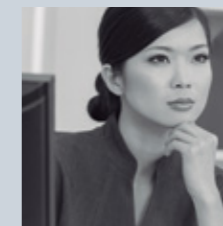
Proven in hospitality environments around the world.

With over 10,000 hotel projects worldwide, the success of SALTO's know-how is clear. For 15 years, SALTO's solutions have continued to evolve to better meet the expectations of an ever more demanding market. This excellence is seen in the long-term satisfaction and relationships that we have with clients and partners.



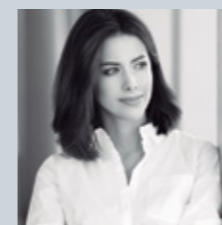
**JONATHAN SMITH**  
IT Manager

"SALTO offered me a great variety of solutions, making it the perfect fit for my hotel. Their wireless solution helped me avoid costly work on my building in addition to reinforcing my room management monitoring. A big plus is their collaboration with Colombo Designs, with an astonishing array of handles to offer. SALTO represents top notch quality."



**SAMANTHA DOE**  
Front Desk Manager

"Our SALTO Systems equipment was implemented in 2010 to facilitate the management of our staff. SALTO ProAccess SPACE has been a game changer in regards to time allocation and efficiency. Having total control of my team while knowing where my guests are helped me transform their hotel stay, and also better understand their needs. My customers are satisfied and so am I."



**JULIANA COLORE**  
Operations Manager

"SALTO is a company who sets their standards very high, from the outstanding quality of their products to exemplary service and support levels. The fact that we have installed thousands of locks at our Hotels without a single failure, speaks volumes for the confidence we have in partnering with SALTO for the long term."



**MICHAEL CLARK**  
General Manager

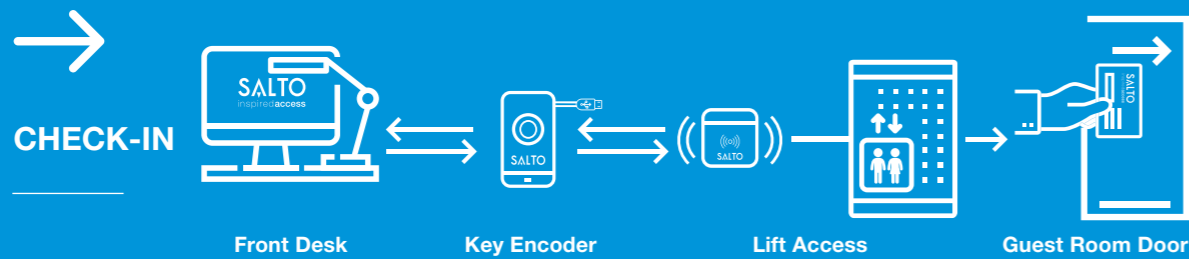
"My clients always praise the fact that SALTO's products work flawlessly and they truly appreciate being able to choose between Key Card and Mobile access with the JustIN Mobile app. They are never inconvenienced and have a feeling of being at home and not being a hotel guest. I personally enjoy not having to worry about lost keys, and changing my staff accreditations in no time when I need it."

# CORE TECHNOLOGY

# HOW IT WORKS

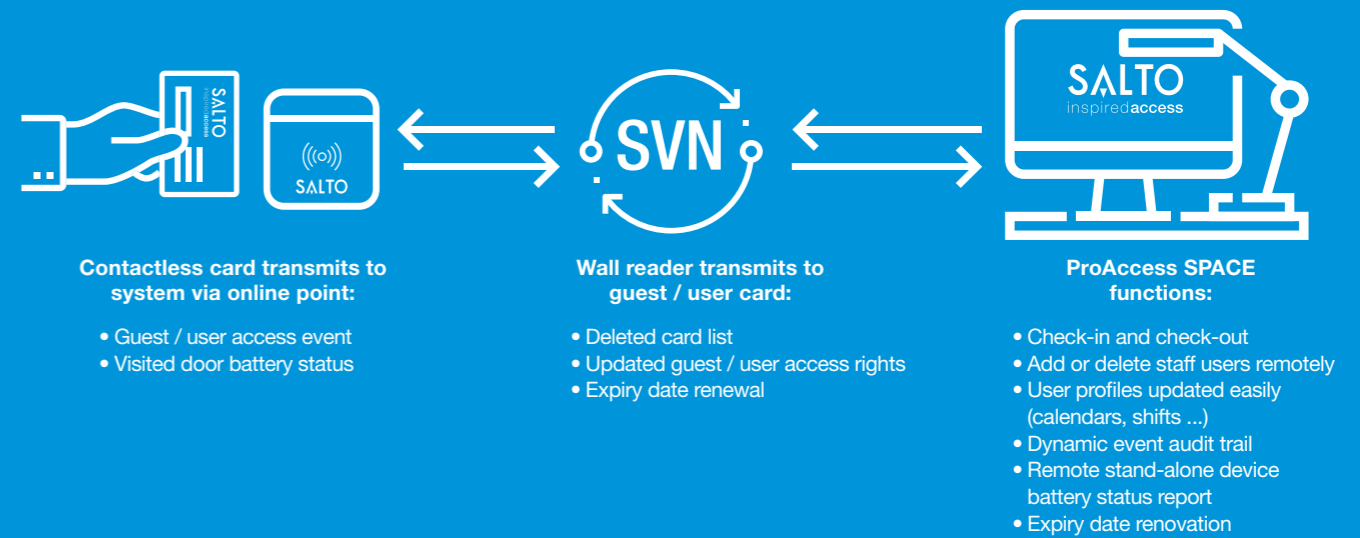
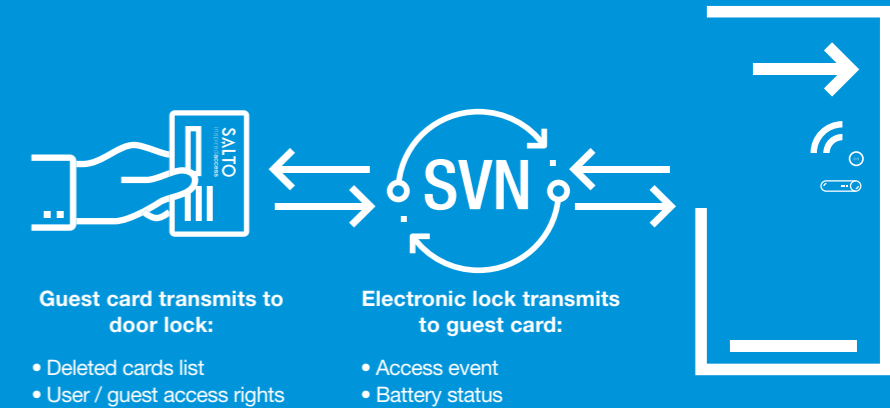
## SPEEDING UP CHECK-IN AND SIMPLIFYING HOTEL STAFF MANAGEMENT.

For the Hospitality market, SALTO has developed specific add-ons, which allow hotel clients to easily control all their access and guest management needs with one wire-free, easy-to-use system. SALTO suits all sizes and types of hotels, providing an optimal guest experience and the best utilization of a hotel's rooms, suites and meeting space infrastructure.



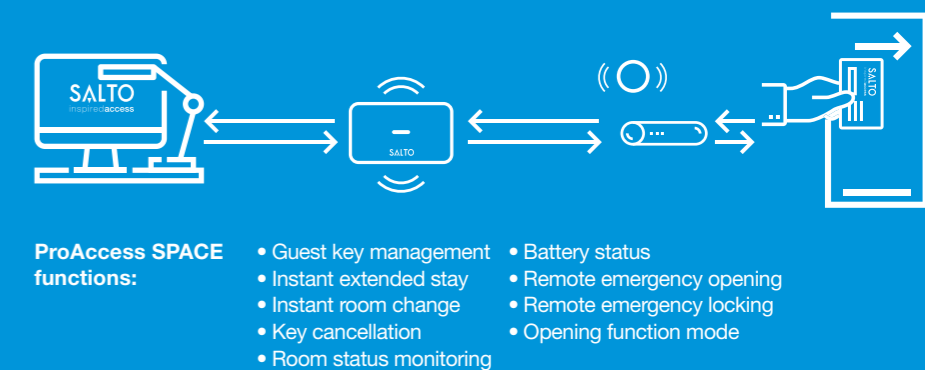
## SVN DATA-ON-CARD

Designed for use in hotels, SVN data-on-card enables guest & staff to work in a wire-free environment so there is no need to hard wire. SALTO offers a card-based system that permits the lock and the card to communicate via SVN. SALTO is a true Read & Write (R&W) solution.



## BLUEnet WIRELESS

The advanced SALTO BLUEnet online wireless solution is the next step in battery operated access control. SALTO's BLUEnet Wireless solution brings real-time two-way encrypted communication between our wireless locks and the operator.



Beyond the real-time benefits that come from being wireless, the system includes SVN technology.

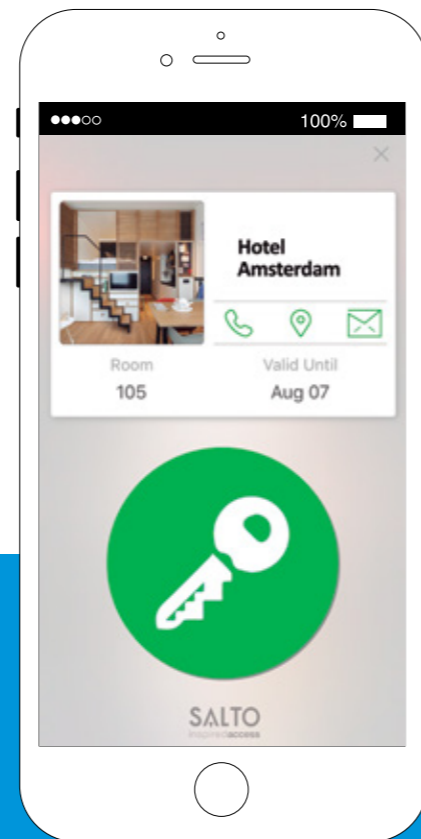


# MOBILE ACCESS

## SALTO's JUSTIN MOBILE TECHNOLOGY ALLOWS GUESTS TO USE THEIR SMARTPHONE AS THEIR ROOM KEY.

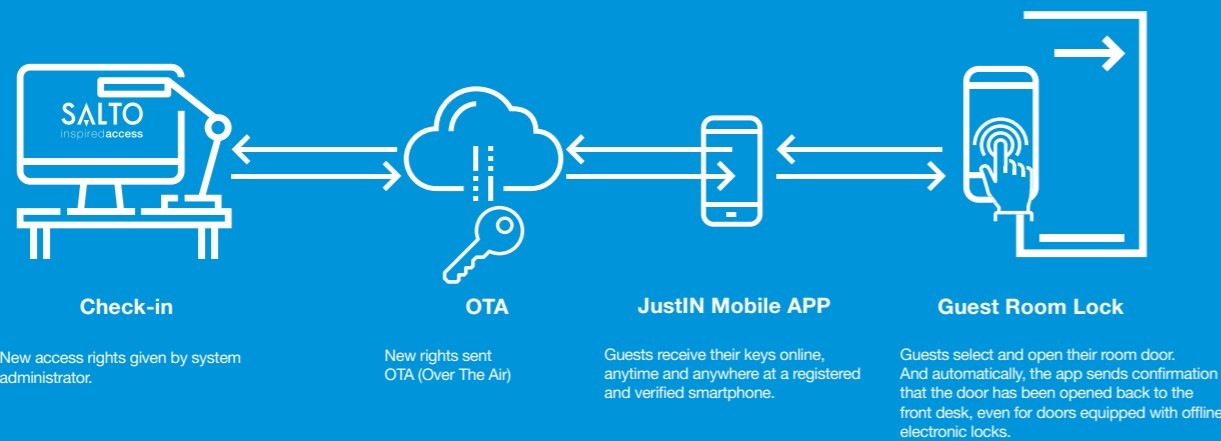
The intuitive SALTO JustIN Mobile app communicates securely via the Cloud and enables guests to receive a room key online, anytime and anywhere. When guests arrive at your hotel, they can choose to go straight to their room and receive their key on their phone, or they can ask for assistance at reception. It is their choice.

Technologically cutting-edge, SALTO Mobile means the end of lost key hassles, expenses and waste. Plus, the technology isn't limited to hotel rooms -- it can also be used on main entrance doors, elevators, car park barriers, meeting rooms, etc.



### HOW IT WORKS

SALTO JustIN Mobile access technology simplifies the arrival process of guests at their hotel. Receiving a key generated electronically on their smartphone, previously identified and authorized by the system, they can unlock their room door from the JustIN Mobile app once they reach their destination.



### THE EVOLUTION OF THE GUEST EXPERIENCE

Provide your guests with a hotel experience they value and want to repeat by facilitating their check-in without sacrificing their security and comfort.

### SIMPLE AND SAFE

Increase security and prevent fraud by improving control of staff access and management of their access rights. Lost key instant cancellation for staff and guest's security and peace of mind. Automatic guest key cancellation after check out for increased security.

### JUSTIN MOBILE FEATURES



#### SECURE

- Smartphone authentication technology for verifying a mobile user's identity: PIN / Fingerprint.
- Encrypted data transfer between phone and lock means secure authentication.
- Fast and highly secure data transmission and anti-cloning technology protection.



#### BETTER GUEST EXPERIENCE

- Online key management.
- Instant extended stay.
- Instant room change.
- Personalized promotions.
- Works on IOS and Android smartphones.



#### HOTEL ROOM MANAGEMENT

- Minimize lost key expenses.
- 2-way communication to know when even offline locks have been opened via the app.
- A true welcome for your guest.
- Positioning as smart hotel, technologically cutting-edge.



#### STAFF & SECURITY OPERATIONS

- Back-of-house and staff operational efficiencies.
- Lock audit trail and low battery status monitoring for maintenance needed operations.
- Dynamic staff key management. Automatic key renewal and cancellation.
- Cancel guest and staff keys, updating the lock's blacklist through the user's mobile.

# FRONT DESK MANAGEMENT SOFTWARE

**EASY TO USE SOFTWARE ALLOWS HOTEL MANAGEMENT TO SEE THE HOTEL, NOT JUST A CHECK-IN SCREEN.**



When guests arrive at a hotel, they want to check-in quickly and make the best of their time, either for professional purposes or leisure. That means all the steps of the check-in process need to work flawlessly, from issuing a card to the guest to them being able to access their room, swimming pool, spa or other amenities.

For the Hospitality market, SALTO has developed specific add-ons, which allow hotel clients to easily control all their access and guest management needs with one easy-to-use system. It suits hotels of all types and sizes, to provide better utilization of hotel rooms, suites and meeting space infrastructure.

ProAccess SPACE hotel add-ons include functionalities such as mobile guest keys (BLE), group check-in, real-time re-rooming and real-time extended stay. In addition to these, other key hotel features make it easy to control all the guest rooms and back-of-house doors, online and offline, from one central location.

# PROACCESS SPACE

ProAccess SPACE is compatible with leading property management software (PMS) such as Micros FIDELIO, New Hotel, Protel, Infor, etc. and can also be used to manage SALTO Intelligent Energy Saving Devices (ESD).



## USER FRIENDLY

Web-based software with a user-centred interface that is simple and secure to use.



## SECURE

Display what's happening around your hotel and take control of every access point from guest rooms to guest service doors and back-of-house by means of one unique system providing reliable access control 24/7.



## FLEXIBLE

For use in any type of hotel, from those that need to control just a small number of rooms, up to the very largest resort properties that need to control thousands. Running the same system on different front desk workstations is not a problem.



## EASY TO MAINTAIN

Free update program, no installation required and catered to your needs.



## SMARTPHONE-BASED

Easy to incorporate mobile access control for some or all guests and staff where their smartphone can be used as the key. Can be used with or as a replacement to RFID contactless credentials.



## PMS

Powerful and secure Hotel Property Access Management Control system designed to fulfill the front and back office needs, while being compatible with most property management software.

# ELECTRONIC HOTEL LOCKS



## ALL-INCLUSIVE ACCESS CONTROL SOLUTIONS TAILORED TO SUIT YOUR HOTEL'S NEEDS.

SALTO's broad product range covers every aspect of the access control spectrum, from back-of-house, guest services doors, to guest room doors management. An access control system for the hospitality sector with unprecedented flexibility.



# INTELLIGENT LOCKING SYSTEM



## GUEST ROOM

### WIRELESS ELECTRONIC LOCKS

Much more than a guest room lock.



## GUEST SERVICES

### SECURITY DOORS

Smarter access control.



## BACK-OF-HOUSE

### SIMPLIFYING PHYSICAL ACCESS CONTROL

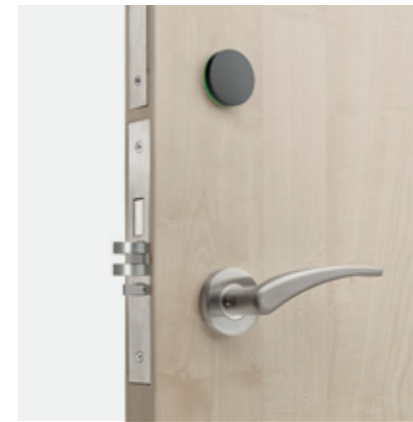
Solutions for virtually every access point.





## GUEST ROOM

Smart, secure and easy to install, SALTO's premium hotel electronic locks need no hard wiring and provide a wire-free networked locking solution with a modern range of features, without sacrificing security or design.



### AELEMENT FUSION

Electronic lock with a sleek reader accentuated by an interactive light ring, providing a minimalistic design that blends with any hotel décor. AElement Fusion eliminates lock hardware on the door by encasing all electronic components inside the door itself, making security virtually invisible.

#### FINISH



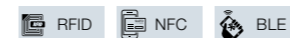
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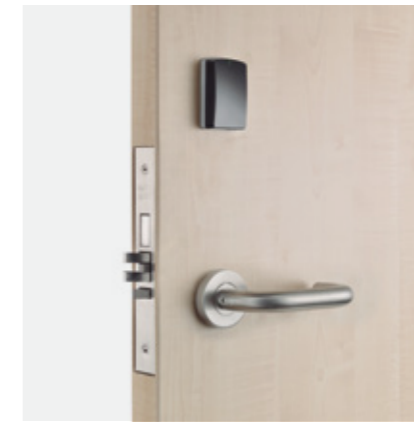
#### MODELS



#### TECHNOLOGY



#### PLATFORMS



### AELEMENT

Contactless hotel lock that allows you to integrate all your guest rooms' physical security needs into one stylish, energy efficient, reliable, wire-free system. The minimalistic design of its RFID reader complements any door and can be combined with a wide range of designer handles.

#### FINISH



#### READER FINISH



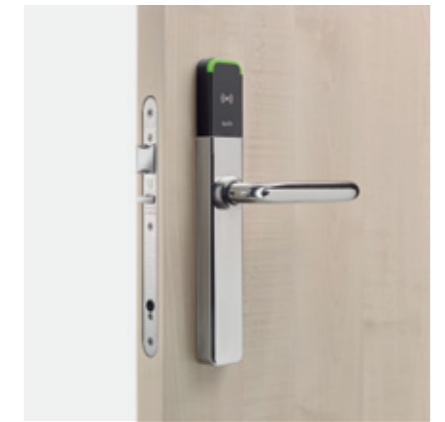
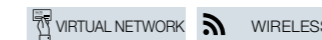
#### MODELS



#### TECHNOLOGY



#### PLATFORMS



### XS4 ONE / ORIGINAL

With a large variety of models, XS4 Original electronic premium hotel locks fit virtually any door without wires and are very easy to install and maintain.

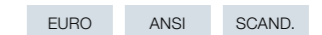
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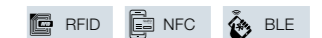
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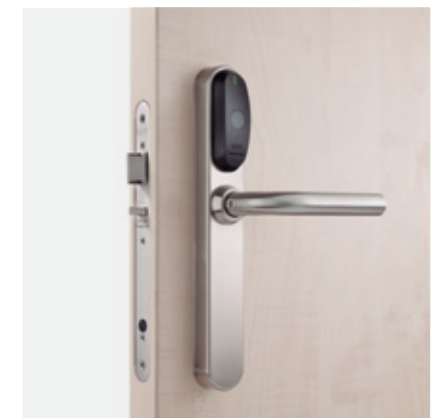
#### MODELS

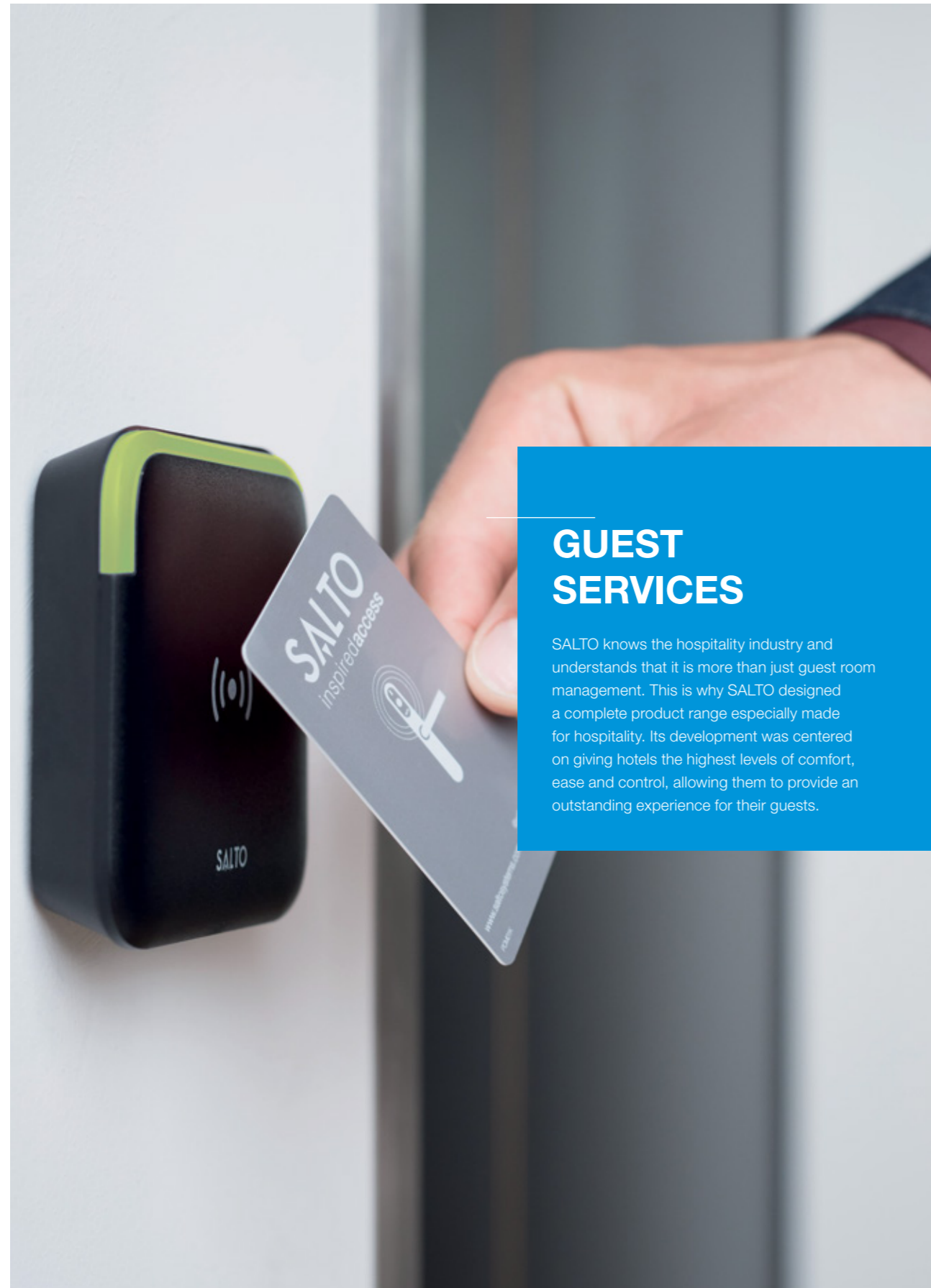


#### TECHNOLOGY



#### PLATFORMS





**GUEST SERVICES**

SALTO knows the hospitality industry and understands that it is more than just guest room management. This is why SALTO designed a complete product range especially made for hospitality. Its development was centered on giving hotels the highest levels of comfort, ease and control, allowing them to provide an outstanding experience for their guests.



**WALL READERS**

Wide range of hard-wired wall readers for a huge variety of needs and uses. Used as an access control point and an update terminal for SVN data-on-card, the wall reader rewrites the new credentials and information onto the cards presented.

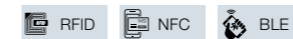
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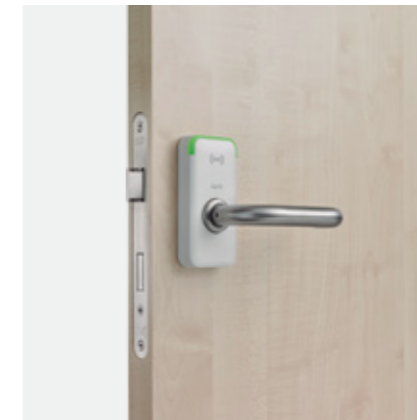
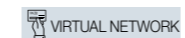
**MODELS**



**TECHNOLOGY**



**PLATFORMS**



**XS4 MINI**

Stylish designs being inherent to SALTO's DNA, the XS4 Mini delivers with its small, discreet lock along with a modern, clear LED aesthetic.

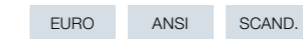
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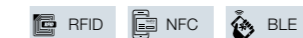
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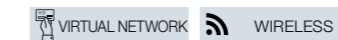
**MODELS**



**TECHNOLOGY**



**PLATFORMS**



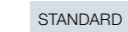
**LOCKER LOCKS**

Locker lock offers protection against theft to a wide range of lockers, cupboards, display cabinets, boxes, etc. by integrating them into the SALTO wire-free electronic access solution for Hospitality.

**FINISH**



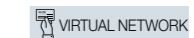
**MODELS**



**TECHNOLOGY**



**PLATFORMS**





**BACK-OF-HOUSE**

Ensuring peace of mind for everyone who legitimately accesses a property, SALTO not only controls and secures guest rooms; it can also be used to manage all back-of-house doors used by staff, visitors and suppliers. SALTO provides full control of who can access what, when and where, within the entire property, and can integrate this with CCTV, alarm, time and attendance or other systems, if required.



**ELECTRONIC CYLINDERS**

Extensive range of wire-free, stand-alone electronic cylinders designed for any kind of standard doors where fitting a conventional electronic lock is not possible or required.

- FINISH**
- READER FINISH**
- MODELS**  

EURO	ANSI	SCAND.	SWISS
UK	PADLOCK	RACKS	CABINETS
AUSTR.			
- TECHNOLOGY**  

RFID	NFC
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- PLATFORMS**  

VIRTUAL NETWORK	WIRELESS
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**KEYPAD LOCKS**

A complete range of electronic door locks with keypad to use your own contactless key plus your personal code to open the door with just a few simple taps on a keypad. Increases security and flexibility as it offers three forms of authentication.

- FINISH**
- READER FINISH**
- MODELS**  

EURO	ANSI	SCAND.
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- TECHNOLOGY**  

RFID	NFC	BLE
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- PLATFORMS**  

VIRTUAL NETWORK	WIRELESS
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**PANIC BARS**

Advanced panic bar solutions enable emergency exit doors equipped with panic bars to be controlled with an innovative stand-alone electronic locking system.

- FINISH**
- READER FINISH**
- MODELS**  

EURO	ANSI
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- TECHNOLOGY**  

RFID	NFC	BLE
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- PLATFORMS**  

VIRTUAL NETWORK	WIRELESS
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## DOOR HANDLES DESIGN

## COLOMBO BY SALTO

### STANDARD LINE

Our Standard line provides minimalistic and simple handles, fitting any style while offering robustness and comfort. The linear shapes make these handles multifunctional and easy to implement in any environment. Manufactured by SALTO, these handles strike a great balance between function and efficiency, while also permitting the choice of 6 different finishes.



STANDARD LINE  
—  
London  
SALTO

### LUXURY LINE

The Luxury line includes a range of high quality handles designed by our partner, Colombo Design. This quality Italian manufacturer selected its best designs to offer the finest combination with SALTO's locking solutions. Their perfect finish and neat appearance will blend entirely with delicate surroundings, to embellish the most sophisticated places. The Luxury line is also available in 6 different finishes.



PREMIUM LINE  
—  
Kingston  
SALTO

### PREMIUM LINE

The Premium line offers a selection of refined handles with a modern and stylish design. Made of superior quality materials, this distinctive line complements the appearance and aesthetic value of your hotel. The Premium line of handles is also available in 6 different finishes.



LUXURY LINE  
—  
Mach  
Colombo by SALTO

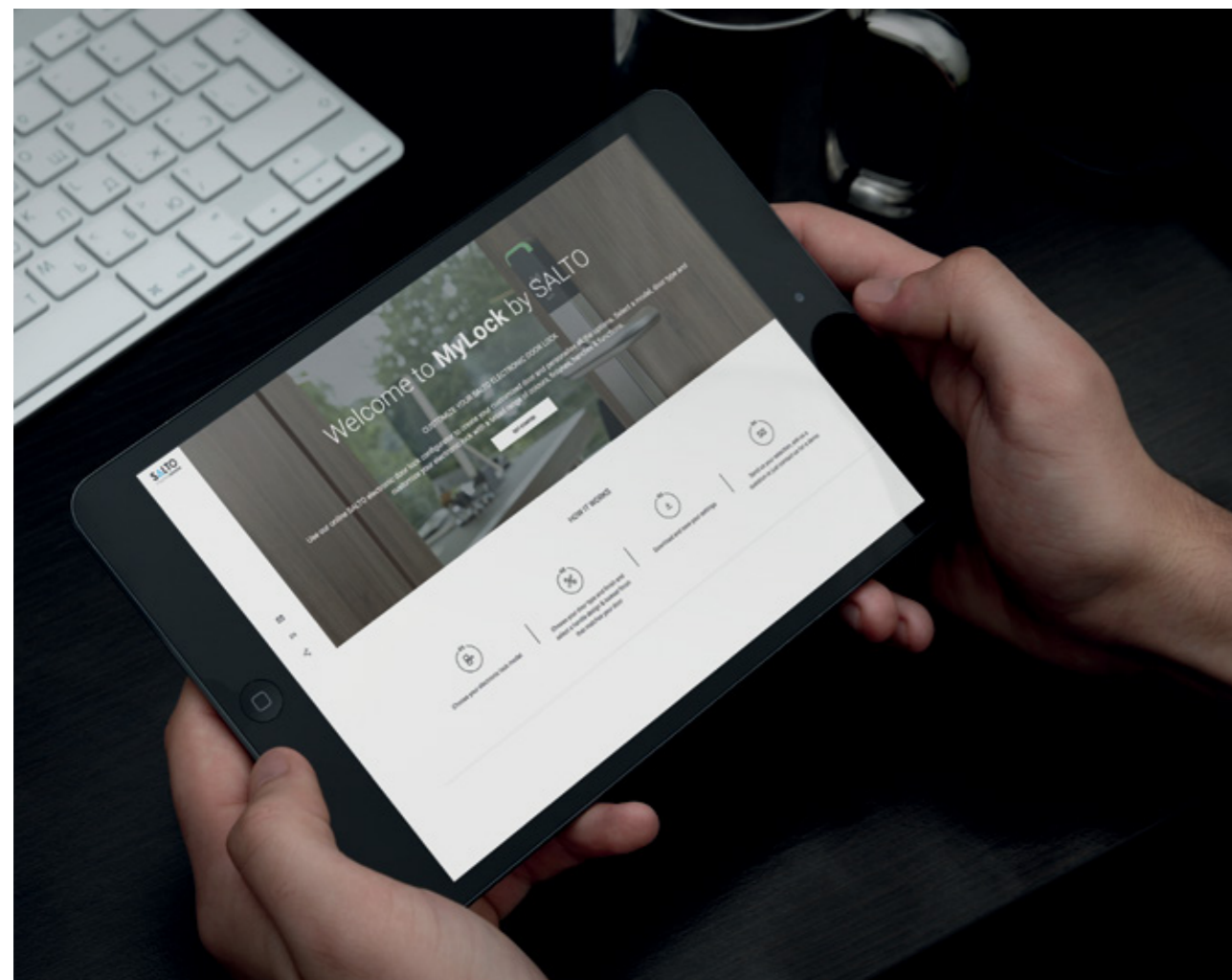
# BUILD YOUR OWN DOOR

## CUSTOMIZE YOUR ELECTRONIC HOTEL DOOR LOCK

Select an electronic hotel lock model, door type and customize your SALTO door lock with a range of colors, finishes & handle options.

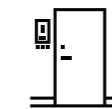
This innovative tool will allow a complete visualization and customization of the locking solutions chosen by the user. By accessing the web page, the user is able to select the door lock model online to configure and create their customized door by personalizing everything. Select a model, door type, and customize your SALTO door lock with a wide range of colors, finishes & handles. This smart tool will help visitors have an idea of the look and feel of how the solutions look on different types of doors with different finishes, and by selecting different designs and lock models.

**SALTO Hospitality continues to innovate by launching a unique tool for the hospitality industry.**



### CHOOSE YOUR ELECTRONIC HOTEL LOCK MODEL:

Choose your favorite electronic hotel lock model (ANSI, Euro or Scandinavian standards), to create your customized door and personalise everything.



### CHOOSE YOUR DOOR TYPE AND SELECT A HANDLE DESIGN:

Choose your door type and finish and select a handle design & lockset finish that matches your door.



### DOWNLOAD AND SAVE YOUR SETTINGS:

Save your SALTO hotel door lock. Once your door configuration is complete you can store and compare it against your previously configured door locks models or save it as a PDF format.



### CONTACT US:

Send us your selection, ask us a question or just contact us for a demo.



# TECHNOLOGY PARTNERS

Our access control solutions are focused on simplicity and efficiency, removing complicated and expensive wiring and introducing wireless technology and mobile access with real long-term advantages for hoteliers. One aspect that differentiates SALTO's Hospitality access platform is the ability to combine and incorporate it with other room, building and management systems, increasing efficiency at a managerial level and optimising security for your premises.

Whether you seek guest apps, PMS, room management systems, check-in solutions or complete building management systems solutions – you will find them by connecting to the SALTO Hospitality technology partner network.

The best way to develop valued solutions is to build strong partnerships with leading companies. By working with excellent partners in related industries, SALTO is able to offer the most complete and reliable hospitality solutions.



## GUEST APPs:

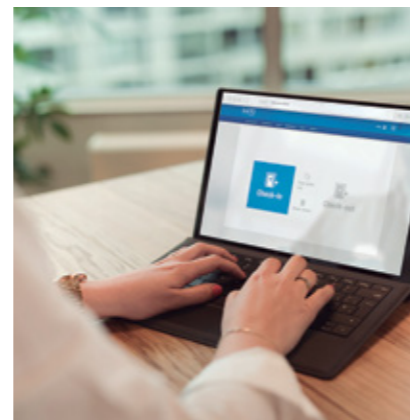
Valuable partnerships with reputable providers of Mobile App services for the hospitality industry. SALTO and our partners are driven by the opportunity for our hotel clients to provide a superior guest experience to their clients, whether by offering mobile functionalities or superior management standards.

DIRECT BOOKINGS

CHECK-INS AND CHECK-OUTS

GUEST LOYALTY PROGRAMS

MOBILE ACCESS



## PMS:

SALTO Hospitality solutions are compatible with most of the PMS software providers of the industry, making property management easier and more efficient.

FRONT DESK OPERATIONS

ONLINE RESERVATIONS

ACCOUNTS RECEIVABLE

KEY ISSUING OR GUEST CHECK-IN



## CHECK-IN SOLUTIONS:

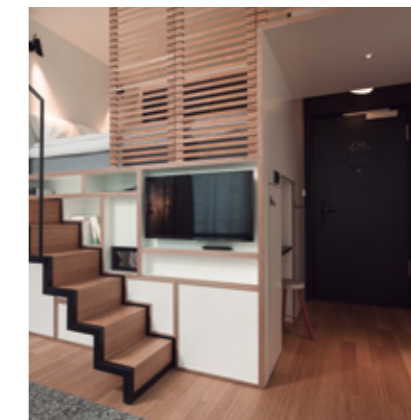
Checking in and out of hotels will never be the same again, as significant innovations and progress mean guests can now choose how and when they check-in, thanks to the support and expertise of key partners of SALTO Hospitality.

KIOSK CHECK-IN

PAYMENT SYSTEMS

TABLET CHECK-IN

MOBILE ACCESS / GUEST KEY ISSUING



## RMS - ROOM MANAGEMENT SYSTEM:

RMS is automated software and hardware applications that serve to control the various aspects of a guest's room. SALTO has created key partnerships in this field and incorporates the latest RMS technology with the most comprehensive wire-free access control system.

ENERGY EFFICIENCY/ENERGY SAVING SYSTEMS

GUEST PRESENCE

REMOTE DIAGNOSIS OF ROOM EQUIPMENT

IPTV



## BUILDING MANAGEMENT SYSTEMS:

For the complete control of a property, a flexible and truly integrated framework must first be put into place. BMS combines all functions of a hotel property system into an automated network, grouping security aspects such as time and attendance systems or CCTV video-surveillance.

CCTV VIDEO-SURVEILLANCE

TIME AND ATTENDANCE SYSTEMS

INTRUSION DETECTION ALARMS

PERIMETER SECURITY



A hotel experience you need to discover.  
[www.saltohospitality.com](http://www.saltohospitality.com)



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